



## ENTRY Survey: CLT Homebuyer

- 15. Value of any GRANTS or LOANS given directly to the HOMEOWNER which reduced his/her closing costs in buying the home AND/OR reduced his/her principal & interest payment on the primary mortgage:

Type of homeowner subsidy	Value of subsidy
<input type="checkbox"/> Grant to homeowner for downpayment and/or closing costs (pocketed by the homeowner on resale)	\$
<input type="checkbox"/> Deferred-interest loan to homeowner (interest and 100% of principal due on resale)	\$
<input type="checkbox"/> No-interest loan to homeowner (100% of principal due on resale)	\$
<input type="checkbox"/> Assumable loan to homeowner (no repayment if resold to another eligible household)	\$
<input type="checkbox"/> Forgivable loan to homeowner (% repaid gradually declines with length of tenure)	\$
<input type="checkbox"/> Other (for example, interest-rate buy-downs, etc.):	\$

- 16. What is the CONDITION of the home at the time of purchase?

- |   |  |
|---|--|
| <input type="checkbox"/> Excellent/new (recently constructed)                         | <input type="checkbox"/> Fair (aging but adequate systems; bldg. needs minor repairs)  |
| <input type="checkbox"/> Excellent/existing (recently rehabbed or well-maintained)    | <input type="checkbox"/> Poor (some system replacement needed; major repairs needed)   |
| <input type="checkbox"/> Very good (up-to-date systems; bldg. in good repair)         | <input type="checkbox"/> Very poor (major system replacement and major repairs needed) |
| <input type="checkbox"/> Good (older, adequate systems; bldg. needs cosmetic repairs) | <input type="checkbox"/> Uninhabitable (total system replacement and gut rehab needed) |

- 17. What is the AGE of the home at the time of purchase?

- |   |  |
|---|--|
| <input type="checkbox"/> Newly constructed (under 1 year old) | <input type="checkbox"/> 20 – 30 years old |
| <input type="checkbox"/> 1 – 5 years old                      | <input type="checkbox"/> 30 – 40 years old |
| <input type="checkbox"/> 5 – 10 years old                     | <input type="checkbox"/> 40 – 50 years old |
| <input type="checkbox"/> 10 – 20 years old                    | <input type="checkbox"/> Over 50 years old |

- 18. What is the SIZE of the home at the time of purchase?

- |  |   |
|--|---|
| <input type="checkbox"/> 1-Single-room occupancy (SRO) | <input type="checkbox"/> 3-bedroom unit |
| <input type="checkbox"/> 1-bedroom unit                | <input type="checkbox"/> 4-bedroom unit |
| <input type="checkbox"/> 2-bedroom unit                | <input type="checkbox"/> 5+ bedrooms    |

### CHARACTERISTICS OF HOMEOWNER

- 19. How many people living in the home at the time of purchase (adults and children)? \_\_\_\_\_

- 20. What is the age and gender of each person living in the home (adults and children)?

<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr><th>Person</th><th>Age</th><th>M/F</th></tr> </thead> <tbody> <tr><td>Head of HH</td><td></td><td></td></tr> <tr><td>Person 2</td><td></td><td></td></tr> <tr><td>Person 3</td><td></td><td></td></tr> </tbody> </table>	Person	Age	M/F	Head of HH			Person 2			Person 3			□	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr><th>Person</th><th>Age</th><th>M/F</th></tr> </thead> <tbody> <tr><td>Person 4</td><td></td><td></td></tr> <tr><td>Person 5</td><td></td><td></td></tr> <tr><td>Person 6</td><td></td><td></td></tr> </tbody> </table>	Person	Age	M/F	Person 4			Person 5			Person 6			□	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr><th>Person</th><th>Age</th><th>M/F</th></tr> </thead> <tbody> <tr><td>Person 7</td><td></td><td></td></tr> <tr><td>Person 8</td><td></td><td></td></tr> <tr><td>Person 9</td><td></td><td></td></tr> </tbody> </table>	Person	Age	M/F	Person 7			Person 8			Person 9		
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- 21. What is the RACE or ETHNICITY of the head of household?

- |   |   |   |
|---|---|---|
| <input type="checkbox"/> Caucasian (non-Hispanic) | <input type="checkbox"/> African-American | <input type="checkbox"/> Native American  |
| <input type="checkbox"/> Hispanic                 | <input type="checkbox"/> Asian            | <input type="checkbox"/> Pacific islander |
| <input type="checkbox"/> Other: _____             |   |   |

- 22. What is the household's ANNUAL INCOME at the time of purchasing the CLT home? \$ \_\_\_\_\_

- 23. What PERCENT OF AREA MEDIAN INCOME does this annual income represent, adjusted for the size of the homebuyer's household? \_\_\_\_\_%

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→ 24. In the past 12 MONTHS, how many adults (age 18 or over) in the home received income or assistance from the following? *(Please list all that apply)*

- |   |  |
|---|--|
| <input type="checkbox"/> _____ # of adults - Full-time employment       | <input type="checkbox"/> _____ # of adults - Part-time employment  |
| <input type="checkbox"/> _____ # of adults - Self employed              | <input type="checkbox"/> _____ # of adults - Food Stamps           |
| <input type="checkbox"/> _____ # of adults - Public Assistance          | <input type="checkbox"/> _____ # of adults - Alimony/child support |
| <input type="checkbox"/> _____ # of adults - Disability payments        | <input type="checkbox"/> _____ # of adults - Retirement            |
| <input type="checkbox"/> _____ # of adults - Social Security            |  |
| <input type="checkbox"/> _____ # of adults - Other - please list: _____ |  |

→ 25. At any time in the past SIX months, have any adults (age 18+) living in the home attended a technical school, junior college, college, or university? \_\_\_\_\_ yes \_\_\_\_\_ no. If "yes," how many:

Part-time attendance, # of adults: \_\_\_\_\_ Full-time attendance, # of adults: \_\_\_\_\_

### COMPARISON OF CLT HOME WITH HOMEOWNER'S PREVIOUS HOUSING

→ 26. Where did the homeowner live immediately prior to moving into his/her CLT home?

Street address: \_\_\_\_\_

Town & state: \_\_\_\_\_

→ 27. What type of housing did the homeowner occupy prior to moving into his/her CLT home? *(Check ONE only)*

- |   |   |
|---|---|
| <input type="checkbox"/> Owned a house, townhouse, or duplex, | <input type="checkbox"/> Rented a house, townhouse, or duplex |
| <input type="checkbox"/> Owned a condominium                  | <input type="checkbox"/> Rented a condominium                 |
| <input type="checkbox"/> Owned a mobile home                  | <input type="checkbox"/> Rented a mobile home                 |
| <input type="checkbox"/> Owned a co-op apartment              | <input type="checkbox"/> Rented an apartment                  |
| <input type="checkbox"/> Lived with family or friends         | <input type="checkbox"/> Lived in a shelter                   |
| <input type="checkbox"/> Other: _____                         |   |

→ 28. Have any of the adults in this household ever owned a home (i.e., house, townhouse, duplex, condominium, mobile home, or co-op apartment) prior to moving into their CLT home?

Person	Owned Home		If yes, how many years ago?
	YES	NO	
Head of HH			
Adult 2			
Adult 3			
Adult 4			

→ 29. During the FIVE YEARS prior to moving into the CLT home, in how many DIFFERENT houses, apartments, or other dwellings did the homeowner and his/her family live? *(Check ONE only)*

- 1     2     3     4     5 or more

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- 30. What were the most important reasons for choosing to buy this particular CLT home? (*Please rank them by placing a #1 beside the most important reason, a #2 beside the next most important reason, and so on. Leave blank any reasons that were NOT a factor in choosing this home.*)
- |  |  |
|--|--|
| <input type="checkbox"/> Affordable price                            | <input type="checkbox"/> Close to school(s) for child(ren)                 |
| <input type="checkbox"/> Size or quality of home                     | <input type="checkbox"/> Close to college or technical school for adult(s) |
| <input type="checkbox"/> Size or quality of grounds surrounding home | <input type="checkbox"/> Close to shopping or services                     |
| <input type="checkbox"/> Quality of neighborhood                     | <input type="checkbox"/> Close to family or friends                        |
| <input type="checkbox"/> Commitment to the CLT's mission             | <input type="checkbox"/> Close to park(s) or other recreation              |
| <input type="checkbox"/> Other: _____                                | <input type="checkbox"/> Other: _____                                      |

**NOTE: The following questions 31 – 37 compare the CURRENT housing situation of the CLT homeowner with his/her PREVIOUS situation – i.e., the home and neighborhood that s/he occupied just before moving into the CLT home. (For each, question, please check ONE option only).**

- 31. How does the **TOTAL SIZE** of the CLT home compare with the homeowner's previous home?  
\_\_\_\_ CLT home is BIGGER.  
\_\_\_\_ CLT home is SMALLER.  
\_\_\_\_ CLT home is about the SAME SIZE as the previous home.
- 32. How does the **CONDITION** (repair and maintenance of buildings and grounds) of the CLT home compare with the homeowner's previous home?  
\_\_\_\_ CLT home is in BETTER condition.  
\_\_\_\_ CLT home is in WORSE condition.  
\_\_\_\_ CLT home is in about the SAME CONDITION as the previous home.
- 33. How does the **MONTHLY COST** of the CLT home compare with the homeowner's previous home?  
\_\_\_\_ CLT homeowner has LOWER monthly housing cost than the previous home.  
\_\_\_\_ CLT homeowner has HIGHER monthly housing cost than the previous home.  
\_\_\_\_ CLT homeowner has about the SAME monthly housing cost as the previous home.
- 34. How does the **LOCATION** (convenience to services, work, or school) of the CLT home compare with the homeowner's previous home?  
\_\_\_\_ CLT home is in a MORE CONVENIENT location than the previous home.  
\_\_\_\_ CLT home is in a LESS CONVENIENT location than the previous home.  
\_\_\_\_ CLT home is in an EQUALLY CONVENIENT location as the previous home.
- 35. How does the **SAFETY** of the neighborhood compare with the homeowner's previous neighborhood?  
\_\_\_\_ The neighborhood in which the CLT home is located is SAFER than the previous neighborhood.  
\_\_\_\_ The neighborhood in which the CLT home is located is LESS SAFE than the previous neighborhood.  
\_\_\_\_ The neighborhood in which the CLT home is located is JUST AS SAFE as the previous neighborhood.
- 36. How does **overall NEIGHBORHOOD QUALITY** compare with the homeowner's previous neighborhood?  
\_\_\_\_ CLT home is in a BETTER neighborhood than the previous home.  
\_\_\_\_ CLT home is in a WORSE neighborhood than the previous home.  
\_\_\_\_ CLT home is in a neighborhood of the SAME quality as the previous neighborhood.
- 37. How does the **STABILITY** of the homeowner's present housing situation compare with his/her previous housing situation?  
\_\_\_\_ CLT homeowner worries LESS about losing his/her home and having to move.  
\_\_\_\_ CLT homeowner worries MORE about losing his/her home and having to move.  
\_\_\_\_ CLT homeowner doesn't feel less worried or more worried about losing his/her home and having to move.